



### **Six Obstacles Preventing You from Achieving Your Goals in 2022.**

As the year begins I want to talk about the “thing” that gets in the way of you achieving your goals.

Over the holiday break for me, it’s a great time to reflect on my past achievements for the year and look towards the next 12 months.

Once I go through the goals I have achieved and assessed where my success came from, I go about setting new goals for the coming year.

I make sure that I pat myself on the back and congratulate myself for the goals I have achieved.

Whenever I do this the question always comes up **“How come I achieved some goals, while others were not achieved?”**

They were all important to me or I would not have written them down in the first place.

No matter how much I tried to reach those goals for some reason they eluded me.

What did I learn?

1. **The goal might have been too much of a stretch.**
2. **I did not give myself a realistic time to achieve it.**
3. **I did not allocate the right time and resources to make it happen.**
4. **I was not committed emotionally to it.**
5. **I did not WORK AT IT WITH THE SAME PASSION AS THE ONES I DID ACHIEVE.**
6. **I did not monitor it.**

In my next article, I hope to give you some of the solutions to help overcome these obstacles to get you off to a good start in 2022.

Until then

Have fun selling your stuff in 2022.



## **PLUS: Whenever you're ready...**

Here are 3 ways I can help you make more sales in your business – whether your business is big or small.

### **1. Try the new 7 Days to Sales Success Framework.**

Make more sales in 7 days. The framework of everything you need to get started in making more sales in your business. The Sales Success Framework is based on a simple 7 day challenge. [Click here to find out](#) how you can grow your business by making more sales.

### **2. Join our Private Facebook Group - The Salesmindset Inner Circle. Get all the latest up to date sales ideas.**

Every week we do Facebook Live updates on all things sales. Tips, ideas, free coaching, and much more. [Join me by clicking here](#).

### **3. Work with me One-on-One.**

If you're a business owner, small or large or in the professional services you might just be a few strategies, tactics and tools away from doubling your lead flow, revenue and impact. Jump on a FREE 15 minute Brainstorm call with me by [clicking here](#).