


Six Obstacles Preventing You from Achieving Your Goals in 2023.

As the year begins, I want to talk about the “thing” that gets in the way of you achieving your goals.

The holiday break is a great time to reflect on my achievements for the year and look

towards the next 12 months.

Once I go through the goals I have achieved and assess where my success came from, I go about setting new goals for the coming year.

I make sure that I pat myself on the back and congratulate myself for the goals I have achieved.

Whenever I do this, the question always comes up “How come I achieved some goals while others were not?”

They were all important to me, or I would not have written them down in the first place.

No matter how much I tried to reach those goals, for some reason, they eluded me.

What did I learn?

The goal might have been too much of a stretch.
I did not give myself a realistic time to achieve it.
I did not allocate the right time and resources to make it happen.
I was not committed emotionally to it.
I did not WORK AT IT WITH THE SAME PASSION AS THE ONES I ACHIEVED.
I did not monitor it.
In my next article, I hope to give you some of the solutions to help overcome these obstacles to get you off to a good start in 2023.

Until then

Have fun selling your stuff in 2023.

P.S.

Are you a salesperson? Probably – but not everyone here is. This is just for working salespeople among us.

Are you struggling to grow your clientele, ask the right questions, be better at presentations, build rapport quickly with your clients, close deals, and get genuine sales leads?

I used to be like that, but then I stopped doing the stuff that everyone else did and stopped vomiting over my clients and telling them how wonderful I was. I changed my own game.

Put yourself on a different level. It's not more complicated. It's not more work than you already do, and it pays way more.

I'm offering everyone here in my group a Free Coaching Call.  It's recorded and can go on as long as you need to get the best value.

The only condition is you invest in my Sales Blueprint Foundation Offer. Limited to the first 10 in my group.

Let me help you kick off 2023.

Here is the link...

– https://www.thesalesmindsetblueprint.com/course



## PLUS: Whenever you're ready...

Here are 3 ways I can help you make more sales in your business – whether your business is big or small.

1. Try the new 7 Days to Sales Success Framework.

Make more sales in 7 days. The framework of everything you need to start making more sales in your business. The Sales Success Framework is based on a simple 7-day challenge. Click here to find out how you can grow your business by increasing sales.

2. Join our Private Facebook Group – The Salesmindset Inner Circle. Get all the latest up-to-date sales ideas.

Every week we do Facebook Live updates on all things sales. Tips, ideas, free coaching, and much more. Join me by clicking here.

3. Work with me One-on-One.

If you're a small or large business owner or in professional services, you might have a few strategies, tactics and tools away from doubling your lead flow, revenue and impact. Jump on a FREE 15-minute Brainstorm call with me by clicking here.